

Financial Aid Outreach 2020-2021







Comparison 20/21 vs 19/20

	20/21 (as of 1/15/2021)	19-20 (Final)
C4C Events	263	320
Student Attending C4Cs	8,459	11,916
Events as of 1/15/21 + Additional Planned 1/16-3/2	263 + 88 = 351	



College Success Coaches

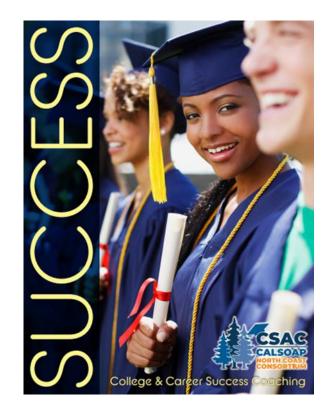
All Consortia have Success Coaches = 444

15 out of 16 programs added more this year. 248 were new this year (42% increase).

Next year: 5 programs are planning on adding more (+55) for a total of 499 SCs.

19/20: 196 College Success Coaches

21/22: 499 College Success Coaches





What Makes Cal-SOAP Unique? Webgrants Report – from Text to Custom

For many schools' the office staff runs the reports for counselors, when they have time, and they don't always know what the reports mean.

> 1.88 06/2020 2.13 06/2020 NO APP 2.39 06/2020 NO APP 2.22 06/2020 LNAME, FNAME, INIT 2.79 06/2020 NO APP 2.14 06/2020 2.41 06/2020 2.84 06/2020 2.59 06/2020 2.28 06/2020 4.00 06/2020 2.67 06/2020 NO APP 3.00 06/2020 3.58 06/2020 2.44 06/2020 3.11 06/2020 2.89 06/2020 2.51 06/2020 2.42 06/2020 NO APP 1.89 06/2020 3.70 06/2020 3.20 06/2020 2.46 06/2020 2.05 06/2020 LNAME, FNAME, INIT LNAME, FNAME, INIT 2,85 06/2020 LNAME, FNAME, INIT 3.60 06/2020 NO: LNAME, FNAME, INIT 2.38 06/2020 NO APP 3.00 06/2020 YES 2.79 06/2020 2.24 06/2020 3.65 06/2020 NO APP

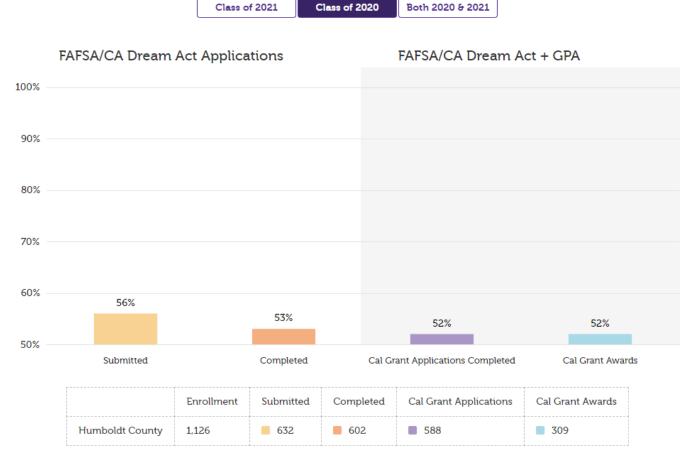
Because Cal-SOAP is a CSAC program, we have access to Webgrants, understand the reports and know how to customize them.

	All Categories (308 Students)								
	LAST	J FIRST	▼ DOB ▼	GPA ▽	GRAD▼	APPLICATION STATUS	ψĬ		
1			9/24/2003	2.41	Jun-21	NOT STARTED			
2			4/9/2003	2.25	Jun-21	NOT STARTED			
3			1/17/2003	1.96	Jun-21	NOT STARTED			
4			6/5/2003	2.17	Jun-21	NOT STARTED			
5			11/20/2002	3.16	Jun-21	NOT STARTED			
6			12/11/2002	3	Jun-21	NOT STARTED			
7			1/13/2003	1.91	Jun-21	NOT STARTED			
1			2/11/2003	3	Jun-21	STARTED NOT FINISHED			
2			11/27/2003	2.63	Jun-21	STARTED NOT FINISHED			
3			7/22/2003	3.05	Jun-21	STARTED NOT FINISHED			
4			12/12/2003	3.4	Jun-21	STARTED NOT FINISHED			
1			8/22/2003	2.8	Jun-21	NO EFC			
2			2/18/2003	2.39	Jun-21	NO EFC			
3			6/6/2002	2.96	Jun-21	NO EFC			
4			5/20/2002	2.79	Jun-20	NO EFC			
5			9/22/2003	3.14	Jun-21	NO EFC			
6			7/7/2003	3.32	Jun-21	NO EFC			
1			6/27/2003	3.78	Jun-21	COMPLETED AND AWARDED			
2			1/26/2003	3.04	Jun-21	COMPLETED AND AWARDED			
3			5/24/2003	3.67	Jun-21	COMPLETED AND AWARDED			
4			3/2/2003	3.96	Jun-21	COMPLETED AND AWARDED			
5			7/10/2003	3.61	Jun-21	COMPLETED AND AWARDED			
1			3/7/2003	4	Jun-21	SUBMITTED BUT NOT YET AWARDED			
2			8/28/2003	1.54	Jun-21	SUBMITTED BUT NOT YET AWARDED			
3			11/24/2001	3.97	Jun-20	SUBMITTED BUT NOT YET AWARDED			
4			6/21/2003	4	Jun-21	SUBMITTED BUT NOT YET AWARDED			
5			12/1/2003	3.96	Jun-21	SUBMITTED BUT NOT YET AWARDED			
>	All Categories	Not Started N	ot Submitted No EFC	Awarde	d Submitte	ed +			

SIOC Committee



Humboldt County's FAFSA/CADAA Submitting Rates



Breakdown by school is also available on the dashboard.

Race to Submit Dashboard



What this graph means:

44% of students (494) didn't fill out a FAFSA/CADAA

30 students who filled out an application had errors that were not corrected.

We have a lot of work to do to get to 100% but...

Cal-SOAP has the tools and knowledge to help.



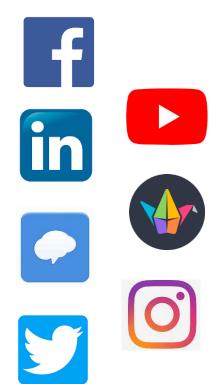
Legislative Changes that Support Cal-SOAP's Efforts





Proposed Legislation	What	Implementation
CA Governor's 2021-2022 Budget Proposal Released Jan 2021 Budget Summary Pg. 68-69	Requires LEAs to confirm that all HS seniors complete a FAFSA or CADAA	Beginning 2021-2022 academic year
AB-2819 Proposed changes to Cal-SOAP Statue Introduced by Assembly Member Limón AB-2819	Highlights: -Focus is on Financial Literacy/FAFSA Completion -Removes "Academic Assistance" from Statue -Students to be served: middle, high, 1 st year college, college transfer	Approval Sept. 2021 Implementation January 2022
COVID-19 Relief Legislation changes to Student Aid Report: EFC to Student Aid Index EFC changed to Student Aid Index	Potentially this will allow more students to qualify for Federal Aid.	July 2023
CCGI (California College Guidance Initiative) californiacolleges.org college and career planning platform Policy & Analytics Advisory Group	Through CDE's Cradle to Career Data System (C2C) districts and students will have access to the partner accounts free of charge. Excellent source for individual student CGR data.	TBD





Strategies for Outreach

- Social Media
- College Corner on school websites
- Back to School Packets
- Newsletters
- Remind App
- Lacai Database- email and texting students
- Padlet with financial aid and college admissions information and timelines



Strategies – Tools and Workshops





- WebGrants
- Race to Submit

Workshops

- FSA ID Workshops
- Cash for College Workshops
- WebGrants for Students





Strategies - Incentives

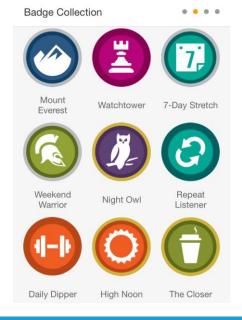


















Challenges and Unknowns Looking Ahead

Virtual Environment



In-Person Environment





